

Your company vehicles are a big investment!

Both buying and leasing have advantages depending on your business needs. Many factors such as budget, driving needs and wear and use impact your decision to buy or lease your next vehicle. It's important to identify your key business needs, such as:

- > How many miles your vehicles will be driven
- > How long you plan to keep your vehicles
- > If your vehicles include upfits (dump body, stake bed, etc.)

To help determine whether buying or leasing is the best option for your business, review these Lincoln Automotive Financial Services financing options.

	CommerciaLease* TRAC/Open-end lease	Red Carpet Lease NET/Closed-end lease	Retail Finance/Purchase Full Payout Financing
TITLE	• In LAFS's name	• In LAFS's name	• In customer's name
TERMS	 Flexible term and residual structures No acquisition, up-front administration or termination fees 	 Various terms and mileage options Security deposit and acquisition fees may apply 	• Variety of available terms
MODIFICATIONS/ UPFITS	Can accommodate vehicle modifications/upfits	• Modify/upfit your vehicle at time of purchase with approved accessories	 Modify/upfit vehicle at any time
MILEAGE AND WEAR AND USE	 No mileage restrictions or excess wear and use charges 	• Responsible for excess mileage and wear and use charges at end of term	• No mileage restrictions or excess wear and use charges
END OF TERM	 Responsible for residual at lease-end Options exist to trade, sell, purchase or extend current lease 	Buy or lease a new LincolnPurchase your lease vehicleReturn your leased vehicle	 Own vehicle free and clear once financial obligations have been met

*Available to customers who certify usage of more than 50% business use.

Whether it's CommerciaLease, Red Carpet Lease or Retail Financing, we have the right fit for your needs. For more details on these Lincoln Automotive Finance Services options, visit <u>LincolnAFS.com/comlend</u> or contact your Lincoln Dealer.