Always Begin on a Bright Note

Each time you approach, Nautilus greets you with a warm embrace. Available dynamic LED signature lighting flows gracefully around beneath the available advanced LED multi-projector headlamps. Backlit door handles extend an invitation, while luminous Lincoln welcome mats appear on the ground. The available ambient lighting beautifully illuminates the elegant interior, and the autofold power sideview mirrors, with available memory, deploy to your personalized settings as you take your seat. Every departure brings the opportunity for new adventures in the 2020 Lincoln Nautilus.
INDULGE IN DISTINCTIVE DESIGN

Wherever your journeys lead, Nautilus is thoughtfully designed to help you revitalize and recharge along the way. Configure the gracefully curved 12.3" digital instrument cluster to your liking using controls on the hand-stitched, leather-wrapped steering wheel with available heat. Enjoy your favorite podcast while your phone rests on the available wireless charging pad inside the media bin. And do it all while relaxing in the available Ultra Comfort front seats with 22-way power adjustability – including power thigh extenders and head restraints – plus, ventilated settings and Active Motion® massage functions. They can even help reduce muscle fatigue in your upper legs and lower back after a long day of driving. Yet another reason to make Nautilus yours.

STAY INFORMED AND ENTERTAINED

SiriusXM® gives you ad-free music, plus sports, comedy, news and talk – inside your Nautilus and on the go – with a 6-month All Access trial subscription.2 With the available Voice-Activated Touchscreen Navigation System, you’ll also enjoy a 6-year subscription2 to SiriusXM Traffic and Travel Link® services.

1 Qi wireless charging may not be compatible with all mobile phones.

2 All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Fees and taxes apply. See SiriusXM Customer Agreement for complete terms at http://www.siriusxm.com. All fees, content and features are subject to change. Traffic information not available in all markets. SiriusXM satellite service for 2020 model-year Lincoln vehicles is not available in Puerto Rico; SiriusXM streaming service is available for purchase.

ENGAGE WITH EXCLUSIVE AUDIO

Lincoln is the only automaker to offer you available Revel® and Revel Ultima audio systems. You won’t just hear the expertly engineered level of precision and musical accuracy – you’ll feel it. With personalized listening modes, it can seem like you’re in the “Audience” or up “On Stage.” The outstanding, multi-dimensional sound is courtesy of advanced cabin correction tuning, QuantumLogic® Surround sound technology, and Revel Waveguides. Revel Ultima features 19 speakers and patented Clari-Fi™ music restoration technology that enhances satellite radio, streaming services, MP3s and other digital sources – for clear, wide, dynamic sound.
REFINE YOUR SURROUNDINGS

Nautilus is designed to be your sanctuary, from the sound-dampening materials beneath its plush carpeting to its acoustic-laminate windshield and front-door glass. It even features Active Noise Control that sends precisely chosen sound waves through the speakers, helping to cancel out unwanted noise and refine engine sounds.

You have an array of richly toned interior palettes from which to choose, including this available Coffee-colored luxury leather and Espresso Ash Swirl open-pore wood pairing. In the back, passengers can enjoy plentiful rear leg room, while streaming content on the vibrant 8” screens of the available Lincoln Play with DVD Rear-Seat Entertainment System. An available wireless charging pad, 1 four 12V powerpoints, 2 smart-charging USB ports, and an available 110V power outlet can help you charge lots of devices.

To activate the available hands-free liftgate, simply kick your foot beneath the rear bumper with your key fob tucked away in a pocket or bag. Inside, you can take advantage of a flat load floor when both sides of the EasyFold® 60/40 split rear seat are folded down. After loading your cargo, close the liftgate with just the press of a button or another kick.

* Wireless charging may not be compatible with all mobile phones.
The foundation of the all-turbocharged Nautilus engine lineup is the Turbocharged 2.0-liter I-4. It uses a twin-scroll, low-inertia, single turbocharger to produce 250 horsepower\(^1\) and 280 lb.-ft. of torque.\(^1\) A broad torque curve means it offers you plenty of torque through the powerband for sustained acceleration. Whether you prefer front-wheel drive or available Intelligent AWD, the 2.0-liter delivers.

For a virtually instantaneous surge of power on demand, Nautilus Reserve offers you an available Twin-Turbocharged 2.7-liter V6 engine. Paired with Intelligent all-wheel drive (AWD), the 2.7-liter combines turbochargers with direct fuel injection and twin-independent variable camshaft timing (Ti-VCT) to produce an inspirational 335 horsepower\(^1\) and 380 lb.-ft. of torque.\(^1\)

Both engines are paired with an 8-speed SelectShift® automatic transmission designed to provide the right gear at the right time, contributing to driveability, smoothness and refinement. They also feature Auto Start-Stop Technology that can shut the engine off when the vehicle comes to a complete stop to help save fuel. When you release the brake pedal, the engine seamlessly restarts.
Imagine yourself gliding effortlessly along – at peace with your surroundings. The available Adaptive Suspension can take you there by helping to isolate your Nautilus from road imperfections.

Engage the Sport drive mode to enjoy tighter suspension tuning, firmer steering calibration, and more powerful engine sounds in the cabin – all while feeling steadfastly connected to your vehicle and the road.

Available Intelligent all-wheel drive (AWD) goes beyond helping to enhance overall handling. Designed to help save fuel, AWD Disconnect can enable or disable driveline torque to the rear wheels, seamlessly and automatically, without the driver having to engage the system at all. So you can focus on the joys of your drive.
COMMAND: WITH YOUR VOICE
SYNC 3 voice-activated technology connects your tech with your Nautilus, and puts you in control of calls, music and more with the tap of a button and simple voice commands. You can also tap or swipe the stunning 8” touchscreen. To see your phone’s familiar interface on the large screen, you can take advantage of compatibility with Apple CarPlay® for your iPhone® or Android Auto™ for your Android™ smartphone.

LINK: TO WHAT MATTERS MOST
Nautilus also lets you enjoy voice control of compatible mobile apps on your connected phone using SYNC 3 AppLink.® The system works with your Lincoln Way™ App and many others. You can use it with the Waze® community-based traffic and navigation app on your iPhone. It also works with the Lincoln+Alexa app, so you can ask Alexa to play music, listen to audiobooks, check the weather, control smart home devices and more while inside your Nautilus.

CONNECT: WITH IN-VEHICLE WI-FI
Since Nautilus has the ability to seat up to 5 people, a vast array of smartphones, tablets, gaming systems and computers may come along for the ride. Lincoln Connect™ with 4G LTE Wi-Fi hotspot capability provides a strong connection for up to 10 devices at once. So everyone can enjoy their favorites – from inside of Nautilus and up to 50’ away.

APPLE CARPLAY & ANDROID AUTO COMPATIBILITY | LINCOLN WAY APP | WAZE | LINCOLN+ALEXA | 4G LTE WI-FI HOTSPOT CAPABILITY

1. Don’t drive while distracted. Use your hands-free system when possible. Keep your eyes on the road and your hands on the steering wheel at all times while driving. See your phone’s user’s manual for details. Not all features in this vehicle may be compatible with all phones. "Maps" may not work with all third-party service and compatible software. SYNC 3 device is not compatible with all phones. Apple CarPlay® and Android Auto™ are available for select new and used Lincoln vehicles. Consult your phone’s user’s manual for details. Requires device with active data service and compatible software. SYNC 3 does not control 3rd-party products when used. It is your responsibility to ensure your safe operation. 3rd-party products may have restrictions. 4. Lincoln Way™ is a vehicle and media app that enables you to stay connected to your Lincoln. 5. Waze is available via iPhone with SYNC 3 and on Android Auto. Certain restrictions, 3rd-party terms and data rates may apply. 6. Don’t drive while distracted or while using handheld devices. Use voice controls. Certain Alexa functionality is dependent on smartphone and home technology. 7. Certain restrictions, 3rd-party terms and data rates may apply. See footnote 3 on the page titled "Standard Features," and your Lincoln Dealer for details. 8. Don’t drive while distracted or while using handheld devices. Use voice controls.
JOURNEY WITH CONFIDENCE

Our extensive collection of standard and available driver-assist technologies utilizes a network of sensors and sophisticated cameras to offer you support during many scenarios. These advanced features are all aimed at helping you feel confident in the 2020 Lincoln Nautilus.

STANDARD LINCOLN CO-PILOT360™

From help lighting up the night to staying on course, taking the guesswork out of what’s behind your vehicle and more, every Nautilus driver can benefit from our Lincoln Co-Pilot360 suite of driver-assist technologies, which includes:

- Auto High-Beam Headlamps
- Blind Spot Detection with Cross-Traffic Alert
- Lane Keeping System
- Pre-Collision Assist with Automatic Emergency Braking
- Rear View Camera with Washer

STANDARD LINCOLN CO-PILOT360 PLUS

A number of driver-assist technologies are conveniently packaged together as available Lincoln Co-Pilot360 Plus, including Adaptive Cruise Control with Stop-and-Go and Lane Centering, to help keep your travels as seamless as possible. Lincoln Co-Pilot360 Plus includes:

- 360-Degree Camera
- Adaptive Cruise Control with Stop and Go and Lane Centering
- Enhanced Active Park Assist
- Evasive Steering Assist
- Forward Sensing System

Driver-assist features are supplemental and should not replace the driver’s attention, judgment and need to control the vehicle.

Driver-assist features are supplemental and should not replace the driver’s attention, judgment and need to control the vehicle.
LINCOLN BLACK LABEL is your invitation to a uniquely elevated automotive experience, one that revolves around you. Our 2020 collection features carefully curated design themes inspired by the love of travel, the arts, culture, architecture and more. We welcome you to explore each theme and its premium materials at your leisure with a one-on-one consultation in the Lincoln Black Label studio at your dealership or another place of your choosing. We’ll be pleased to bring a test-drive vehicle to your choice of location as well. When your new Lincoln is ready, we will deliver it directly to you, making your exciting new Lincoln Black Label experience even more convenient and enjoyable.

**RECOGNIZING YOUR LOYALTY**

Lincoln Access Rewards™ points earned by Lincoln Black Label owners can be redeemed toward distinctive benefits offered by your dealer, including Culinary Collection dining experiences; Annual Vehicle Detailings; and much more.

**PUTTING TRAVEL STRESS ON STANDBY**

You and your spouse or significant other can enjoy a complimentary 12-month CLEAR® Membership as another benefit of your Lincoln Black Label purchase. CLEAR biometric technology helps you bypass security lines at 50+ of the busiest airports, stadiums and other venues nationwide.

**UPGRADING YOUR GETAWAYS**

Lincoln Black Label owners also receive an invitation to the elite AVIS® President’s Club. Benefits include a double upgrade when available, a guaranteed rental with 48-hour advance notice and much more. Lincoln Black Label clients also receive a complimentary vehicle for up to 7 days at select airports worldwide for the purposes of business travel.

**EFFORTLESS MAINTENANCE**

Your new Lincoln Black Label vehicle features a Premium Maintenance Plan for 4 years/50,000 miles, whichever occurs first. It covers all scheduled maintenance for original equipment and wear items, and includes complimentary Lincoln Pickup & Delivery™ within a 50-mile radius. We’ll even leave you with a complimentary "Lakeland Linen" during your service, if an effettive door-to-door express.

**COMPLIMENTARY CAR WASHES**

Just visit any participating Lincoln Black Label Dealer during regular business hours.

**LINCOLN BLACK LABEL CONCIERGE**

Contact a trained representative, any time, day or night.

**Vehicles available at local Lincoln Black Label dealers only. Restrictions may apply. Fees participating Lincoln Black Label Dealers for complete details. Vehicle is invoiced, secured and fully paid for at time of sale. Offers subject to change without notice. Offers may not be combined with any other offers. Void where prohibited. See a Lincoln representative for complete details.**
GALA
Treat yourself to the sparkle and mystique of a prestigious cosmopolitan event with the glamorous Gala theme. Within this gorgeous space, Carmine Venetian and Onyx leathers mingle in decadent contrast, while Linking-L perforation pattern seat inserts, intricate Nouveau Armor aluminum appliqués and the sueded feel of the Alcantara® headliner add to the seductively tailored details that create the Gala experience.

THOROUGHBRED
This dynamic theme is for those with a penchant for sporting refinement. Richly toned Chestnut leather is accented by Chilean Maple open-pore wood trim. The suede-like headliner is wrapped in Jet Black Alcantara. Jet Black Venetian leather seats feature Diamond-L perforation pattern inserts and Terra Cotta accent stitching. Honoring American equestrian culture, Thoroughbred exudes the majesty and strength of a champion.

CHALET
The breathtaking Chalet theme evokes the contrasting pleasures of cool, crisp mountain air and the warmth of an après-ski lodge. Alpine Venetian leather seats feature the Lincoln Star perforation pattern inserts. Alpine and Espresso colored leathers combine with the softness of an Alcantara headliner and the beauty of Silverwood appliqués to create a welcoming space that inspires rejuvenation.

See Lincoln.com for features and options.
### Twin-Turbocharged 2.7-liter V6

- **Power**: 335 hp @ 5,500 rpm
- **Torque**: 380 lb.-ft. @ 4,750 rpm
- **Fuel Economy**
  - **City**: 16 miles per gallon (mpg)
  - ** Highway**: 21 mpg

### Standard Features

- Lincoln Front Badge Illumination
- Lincoln Presidential Package
- **Connectivity & Entertainment**
  - 8-inch touchscreen
  - 911 Assist
  - SYNC3 AppLink
  - Apple CarPlay®
  - Android Auto™
- **Intelligent Access**
  - Intelligent Access with push-button start
  - Keyless entry
  - SecuriCode™ invisible keypad
- **Driver-Assist Technology**
  - AdvanceTrac® with RSC® (Roll Stability Control™)
  - Pre-Collision Assist with Automatic Emergency Braking (AEB)
  - Auto High-Beam Headlamps
  - Post-Collision Braking
  - Hill Start Assist
  - Auto Hold
- **Comfort & Convenience**
  - Power, panoramic Vista Roof® with power sunshade
  - Illuminated front door-sill scuff plates
  - Illuminated front door handle pockets
  - Heated and ventilated front seats
  - Head-up display
  - Hands-free liftgate
  - Intelligent Access with PAA
  - Intelligent Access with PAA
  - Blind Spot Information System
  - Rear View Camera
  - Reverse Sensing System
- **Appearance**
  - Lincoln Grille Illumination
  - Lincoln Signature Grille
  - Lincoln Grille Illumination

### Dimensions

- **Wheelbase**: 112.2 inches
- **Height**: 66.2 inches
- **Wheelbase**: 112.2 inches
- **Width**: 77.8 inches
- **Height**: 66.2 inches
- **Width**: 77.8 inches
- **Curb Weight**: 4,400 pounds
- **Gross Vehicle Weight Rating**: 5,900 pounds
- **Ground Clearance**: 9.0 inches

### Safety & Security

- **Collision Warning & Recording**
  - Forward Collision Warning
  - Pedestrian Detection
  - Rear View Camera
  - Reverse Sensing System
- **SOS Post-Crash Alert System™**
  - 12V powerpoints (4)
  - Intelligent all-wheel drive (AWD) with AWD Disconnect
  - Engine block heater
  - Tire Pressure Monitoring System (excludes spare)
  - SecuriCode™ invisible keypad
- **Intelligent Access with PAA**
  - Comfort heated front seats with 10-way power adjustability
  - 60/40 split-fold-flat rear seat with recline and EasyFold® seat back release
  - Standard Features, plus:
    - Front-seat side airbags
    - Rear-seat side airbags
    - Driver’s knee airbag
    - Driver’s seat position sensor
    - Crash severity sensor
    - Restraint control usage sensors

### Trim Series

- **NAUTILUS**
  - Includes all Nautilus Features, plus:
    - Lincoln QuietTune®
    - Lincoln Co-Pilot360®
    - Lincoln Co-Pilot360®
    - Lincoln Co-Pilot360®
- **NAUTILUS RESERVE**
  - Includes all Nautilus Features, plus:
    - Lincoln QuietTune®
    - Lincoln Co-Pilot360®
    - Lincoln Co-Pilot360®
    - Lincoln Co-Pilot360®

### Specifications

- **Powertrain**
  - 2.7-liter EcoBoost® V6
  - Torque Vectoring Control
  - Power disc brakes with Anti-Lock Brake System (ABS)
- **EPA-estimated fuel economy ratings**
  - 2.0-liter I-4
  - 2.7-liter V6
  - **City**: 16 mpg
  - ** Highway**: 21 mpg
- **Performance & Handling**
  - 0-60 mph acceleration
  - Handling and manueverability
  - Acceleration and torque delivery
  - Torque delivery at lower speeds
  - Powertrain technology

- **Exterior**
  - LED-illuminated exterior door handle pockets
  - Illuminated front door-sill scuff plates
  - Hands-free liftgate
  - Intelligent Access with push-button start
  - Keyless entry
  - SecuriCode™ invisible keypad

### Optional Features

- **Equipment Collection 100A**
  - Includes Standard Features, plus:
    - Bridge of Weir Deepsoft leather-trimmed seats
    - Adjustable steering wheel
    - Heated rear outboard seats
    - Hands-free liftgate
  - **Equipment Collection 200A**
    - Includes certain Nautilus Features, plus:
      - Lincoln Soft Touch Seats
      - Lincoln QuietTune®
      - Lincoln Co-Pilot360®
      - Lincoln Co-Pilot360®

- **THEM SERIES**
  - 550 hp @ 5,500 rpm
  - **City**: 16 mpg
  - ** Highway**: 21 mpg
  - **Performance & Handling**
    - 0-60 mph acceleration
    - Handling and manueverability
    - Acceleration and torque delivery
    - Torque delivery at lower speeds
    - Powertrain technology

- **Connectivity & Entertainment**
  - Apple CarPlay®
  - Android Auto™
  - SYNC3 AppLink
  - Premium Audio System
  - AdvanceTrac® with RSC® (Roll Stability Control™)
  - Intelligent all-wheel drive (AWD) with AWD Disconnect
  - Engine block heater
  - Tire Pressure Monitoring System (excludes spare)

- **Safety & Security**
  - Front-seat side airbags
  - Rear-seat side airbags
  - Driver’s knee airbag
  - Driver’s seat position sensor
  - Crash severity sensor
  - Restraint control usage sensors, driver’s seat position sensor, crash severity sensor, restraint control usage sensors

- **Vehicle Security System**
  - Diagnostics:
    - Powertrain control
    - Driveability
    - Body control
    - Electrical system
    - Body control
    - Electrical system

- **Pretax**
  - $59,995
  - $64,995

- **Aspiration**
  - $64,995
  - $69,995

- **Front-wheel drive (FWD)**
  - $64,995
  - $69,995

- **All-wheel drive (AWD)**
  - $64,995
  - $69,995

- **Hill Start Assist**
  - $64,995
  - $69,995

- **Auto Hold**
  - $64,995
  - $69,995

- **Power, panoramic Vista Roof® with power sunshade**
  - $64,995
  - $69,995
**ENJOY THE BENEFITS OF THE LINCOLN WAY™**

**EFFECTIVE**
Described in the Lincoln Way™ App on your mobile device to enjoy an effortless vehicle ownership experience —

- Take control with start, stop, lock, unlock and scheduled remote start features in the Lincoln Way™ App.
- Locate where your vehicle is parked.
- Check your vehicle’s fuel level, tire pressure and oil life.
- View how-to videos, your vehicle owner’s manual and warranty information.

**PERSONALIZED**
Designed to welcome Lincoln owners, the Lincoln Way™ App is your exclusive access to urban subscriptions.

- Enjoy Lincoln Access Benefits — your premier loyalty program — featuring benefits, and distinctive experiences offered by your dealer, Lincoln and others.
- Receive secure deliveries to your vehicle with Key by Amazon in-car delivery.
- Connect with your Lincoln Concierge for answers to questions about your vehicle, help with your account and more.

**REWARDING**
Offered with Equipment Collection 202A.

- Optional with Equipment Collection 201A
- Includes Adaptive Suspension

**PRIORITIZED**
Lincoln is also collaborating with CLEAR® biometric technology to help you put travel stress on standby.

- Lincoln Pickup & Delivery is valid for owners of 2017 or newer model-year Lincoln vehicles. Service available for retail and warranty repairs. Mileage limitations may apply. See dealer for details.

- As a 2020 Lincoln Nautilus owner, you and your spouse or significant other can enjoy a 6-month complimentary CLEAR membership.

- Program eligibility for new retail purchases of 2018 and newer Model-Year Lincoln vehicles (12 months on Lincoln Black Label models). Full CLEAR enrollment, including biometrics, required to be completed within 120 days of vehicle delivery.

- Exteriors and interior colors shown are representative only. Exterior colors may appear different in person. Actual leather color and interior texture may vary. Lincoln reserves the right to change vehicle color and material content without notification.

- Standard Nautilus.
- Optional with Equipment Collection 201A.
- Optional with Equipment Collection 202A.

- As a Lincoln Owner, you can enjoy these Lincoln Way™ benefits and distinctive experiences —
- The Lincoln Way App and Key by Amazon App require iOS 10.0 or higher on select phones. Lincoln Way, compatible with select smartphone platforms, is available via a download. Lincoln Connect and scheduled remote start features enabled by Lincoln Connect™ and Key by Amazon in-car delivery are offered by your dealer, Lincoln and others. Lincoln Connect is available for select Lincoln 2018 and later model-year vehicles equipped with Lincoln Connect. The Lincoln Way App and Key by Amazon App require iOS 10.0 or higher on select phones. Lincoln Way is an easy, personalized experience with Key by Amazon in-car delivery. Vehicle Health Report
- Vehicle Health Report
- Lincoln is also collaborating with CLEAR® biometric technology to help you put travel stress on standby. Program eligibility for new retail purchases of 2018 and newer Model-Year Lincoln vehicles (12 months on Lincoln Black Label models). Full CLEAR enrollment, including biometrics, required to be completed within 120 days of vehicle delivery.

- Exteriors and interior colors shown are representative only. Exterior colors may appear different in person. Actual leather color and interior texture may vary. Lincoln reserves the right to change vehicle color and material content without notification.

- Standard Nautilus.
- Optional with Equipment Collection 201A.
- Optional with Equipment Collection 202A.
LINCOLN PROTECT® EXTENDED SERVICE PLANS
Whether you purchase or lease your Lincoln, Lincoln Protect offers peace of mind with a variety of plans for vehicle component and maintenance coverage. Fully backed by Lincoln, plans are honored at all Lincoln dealerships in the U.S., Canada and Mexico. Visit your Lincoln Dealer today, and request a genuine Lincoln Protect extended service plan.

ROADSIDE ASSISTANCE FOR LIFE
We’ll be there for you as long as you own your Lincoln – with 24-hour/7-day-a-week assistance nationwide. Coverage provided for the original owner only. Please see your dealer for complete details.

LINCOLN AUTOMOTIVE FINANCIAL SERVICES
Whether you decide to purchase or lease, you’ll find a plan designed to fit your individual needs. Visit Lincoln.com/finance or your Lincoln Showroom to explore your financing options.

NEW VEHICLE LIMITED WARRANTY
Your new Lincoln has the following coverage: 4-year/50,000-mile bumper-to-bumper coverage, 5-year/70,000-mile powertrain coverage, 5-year/60,000-mile safety restraint coverage, and 5-year/unlimited-mile corrosion perforation (aluminum panels do not require perforation) coverage. Please ask your dealer for a copy of these limited warranties.

Comparisons based on competitive models (class is Medium Premium Utility based on Lincoln segmentation), publicly available information and Lincoln certification data at time of release. Vehicles may be shown with optional equipment. Features may be offered only in combination with other options or subject to additional ordering requirements/limitations. Dimensions shown may vary due to optional features and/or production variability. Information is provided on an “as is” basis and could include technical, typographical or other errors. Lincoln makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the information, materials, content, availability, and products. Lincoln reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Lincoln Dealer is the best source of the most up-to-date information on Lincoln vehicles.